



# Rail: Sales & Business Development Manager

Rail Station Construction & Architectural Metalwork, Platform Furniture, Canopies, Signage & Displays  
Network Rail, London Underground, TfL, Crossrail, TOC's

**Trueform Group, a leading designer, manufacturer, installer and maintainer of public transport infrastructure hardware, architectural metalwork, platform signage, shelters, canopies, construction related metal fabrication and electronic displays, is looking to recruit a high calibre Sales/ Business Development Manager to oversee the companies Rail division.**

The successful candidate must be able to demonstrate a proven track record of project management, business development, sales management and tender preparation within the Network Rail and London Underground rail passenger transport industry.

An integral part of the sales and marketing team, you will be responsible for generating and responding to new enquiries, generating new leads, order opportunities, preparing quotations and tender returns for customers such as Network Rail, London Underground, TfL, LOROL, Crossrail, TOC's systems integrators and main contractors.

The candidate will be expected to have significant experience and contacts within the rail sector.

Self motivated, highly organised with excellent spoken, written, communication and interpersonal skills. You will assist in the continuous improvement of our products and services whilst maintaining and building upon our high quality market reputation.

A forward thinking, progressive company, Trueform is aiming for significant market growth both in the UK and overseas. The candidate is expected to have high levels of drive and commitment, a flexible approach and will be expected to travel in order to generate and service geographical customer base.

Attractive package awaits the right candidate

## HOW TO APPLY

Send CV, samples of work and a covering letter explaining why you wish to apply for this opportunity

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